

# An Overview of Jury Trials in Personal Injury Cases

Sponsored by Civil Justice, Inc.  
Location: University of MD School of Law  
July 20, 2011



## ABOUT THE PROGRAM

This Seminar outlines all aspects of a personal injury trial including deciding to accept the case, preparing a case utilizing experts, developing powerful opening statements and closing arguments, and dealing with the unpredictability of the trial itself.

## PROGRAM LOCATION

University of Maryland School of Law  
500 W. Baltimore St.  
Baltimore, MD 21201

## PROGRAM AGENDA

9:50 a.m. to 10:00 a.m.  
Introductions

10:00 a.m. to 10:15 a.m.  
Accepting the Case-the four factors

10:15 a.m. to 11:15 a.m.  
Preparation for Trial/Settlement

- a. Investigation
- b. Filing Suit
- c. Discovery
- d. Experts
- e. Evaluating case worth
- f. Settlement Attempts
- g. Preparing for Trial

11:15 a.m. 12:00 p.m.  
The Trial

- a. Pre-Trial Motions
- b. Voir Dire-Jury Selection
- c. Direct Examinations
- d. Cross Examinations
- e. Motions
- f. Closing
- g. Post Trial

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Civil Justice Inc.  
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**About the Speaker**

Jane Santoni has been a practicing attorney since 1986. After clerking for Chief Judge Morris Turk in Anne Arundel County Circuit Court, she became a trial lawyer with USF&G (later St. Paul) insurance company, where she handled thousands of personal injury cases and hundreds of trials during her 14 year tenure with these companies. In 2002 Ms. Santoni started her own firm with partner Joe Williams. In addition to handling personal injury cases, now on behalf of Plaintiffs, Ms. Santoni began a consumer law practice. She has taught, "Preparation and Trial of a Personal Injury Case" for MICPEL. She has been named a "super lawyer"- comprising the top 5% in the legal profession in Maryland for the last four years in a row. She has won this award for her work in the personal injury and consumer protection area.

**CANCELLATIONS/RAIN CHECKS**

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**CLE CREDIT**

CLE Certification pending in Pennsylvania and Virginia. Additional costs for CLE hours will be assessed for PA credits.

**PROGRAM REGISTRATION**

**ATTENDEE INFORMATION:**

**NAME:** \_\_\_\_\_

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**REGISTRATION FEE CATEGORY:**

\_\_\_\_\_ **\$55 Civil Justice Member**

\_\_\_\_\_ **\$70 Non Civil Justice Member**

\_\_\_\_\_ **\$3 PA Fee for CLE Credits**

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